

BABOK Ref Num	BABOK Technique Name	BABOK Ref Num	BABOK Task Name
9.1	Acceptance & Evaluation Criteria Definition	2.2	Conduct Stakeholder Analysis
		6.3	Specify and Model Requirements
		6.5	Verify Requirements
		6.6	Validate Requirements
		7.1	Assess Proposed Solution
		7.2	Allocate Requirements
		7.3	Assess Organizational Readiness
		7.5	Validate Solutions
4.1.5.2	Baselining	4.1	Manage Solution Scope & Requirements
9.2	Benchmarking	5.1	Define Business Need
		5.3	Determine Solution Approach
9.3	Brainstorming	2.2	Conduct Stakeholder Analysis
		3.1	Prepare for Elicitation
		3.2	Conduct Elicitation Activity
		3.3	Document Elicitation Results
		5.1	Define Business Need
		5.3	Determine Solution Approach
9.4	Business Rules Analysis	5.1	Define Business Need
		6.2	Organize Requirements
		6.3	Specify and Model Requirements
		7.2	Allocate Requirements
		7.4	Define Transition Requirements
6.5.5.2	Checklists	6.5	Verify Requirements
4.2.5.1	Coverage Matrix	4.2	Manage Requirements Traceability
9.5	Data Dictionary and Glossary	3.2	Conduct Elicitation Activity
		6.3	Specify and Model Requirements
9.6	Data Flow Diagrams	6.2	Organize Requirements
		6.3	Specify and Model Requirements
		7.3	Assess Organizational Readiness
		7.4	Define Transition Requirements
9.7	Data Modeling	6.2	Organize Requirements
		6.3	Specify and Model Requirements
		7.4	Define Transition Requirements
9.8	Decision Analysis	2.1	Plan Business Analysis Approach
		2.5	Plan Requirements Management Process
		5.3	Determine Solution Approach
		5.5	Define Business Case
		6.1	Prioritize Requirements
		7.1	Assess Proposed Solution
		7.2	Allocate Requirements
		7.6	Evaluate Solution Performance
9.9	Document Analysis	3.1	Prepare for Elicitation
		3.2	Conduct Elicitation Activity
		3.3	Document Elicitation Results
		5.2	Assess Capability Gaps
9.10	Estimation	2.3	Plan Business Analysis Activities
		5.3	Determine Solution Approach
		5.5	Define Business Case

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5.3.5.2	Feasibility Analysis	5.3	Determine Solution Approach
9.11	Focus Groups	3.1	Prepare for Elicitation
		3.2	Conduct Elicitation Activity
		3.3	Document Elicitation Results
		5.1	Define Business Need
		7.3	Assess Organizational Readiness
		7.6	Evaluate Solution Performance
7.3.5.2	Force Field Analysis	7.3	Assess Organizational Readiness
9.12	Functional Decomposition	2.3	Plan Business Analysis Activities
		5.1	Define Business Need
		5.4	Define Solution Scope
		6.2	Organize Requirements
		6.3	Specify and Model Requirements
		7.2	Allocate Requirements
9.13	Interface Analysis	3.1	Prepare for Elicitation
		3.2	Conduct Elicitation Activity
		3.3	Document Elicitation Results
		5.4	Define Solution Scope
		6.3	Specify and Model Requirements
9.14	Interviews	2.2	Conduct Stakeholder Analysis
		2.6	Manage Business Analysis Performance
		3.1	Prepare for Elicitation
		3.2	Conduct Elicitation Activity
		3.3	Document Elicitation Results
		3.4	Confirm Elicitation Results
		7.3	Assess Organizational Readiness
9.15	Lessons Learned Process	2.6	Manage Business Analysis Performance
9.16	Metrics and Key Performance Indicators	2.6	Manage Business Analysis Performance
		5.5	Define Business Case
		6.3	Specify and Model Requirements
		6.6	Validate Requirements
6.1.5.2	MoSCoW Analysis	6.1	Prioritize Requirements
9.17	Non-functional Requirements Analysis	6.3	Specify and Model Requirements
9.18	Observation	3.1	Prepare for Elicitation
		3.2	Conduct Elicitation Activity
		3.3	Document Elicitation Results
		3.4	Confirm Elicitation Results
		7.6	Evaluate Solution Performance
9.19	Organization Modeling	2.2	Conduct Stakeholder Analysis
		6.2	Organize Requirements
		6.3	Specify and Model Requirements
		7.3	Assess Organizational Readiness
		7.4	Define Transition Requirements
5.4.5.2	Problem or Vision Statement	5.4	Define Solution Scope
9.20	Problem Tracking	2.5	Plan Requirements Management Process
		2.6	Manage Business Analysis Performance
		3.3	Document Elicitation Results
		4.1	Manage Solution Scope & Requirements

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9.20	Problem Tracking	6.4	Define Assumptions and Constraints
		6.5	Verify Requirements
		7.3	Assess Organizational Readiness
		7.5	Validate Solutions
9.21	Process Modeling	2.1	Plan Business Analysis Approach
		2.2	Conduct Stakeholder Analysis
		2.6	Manage Business Analysis Performance
		6.2	Organize Requirements
		6.3	Specify and Model Requirements
		7.2	Allocate Requirements
		7.3	Assess Organizational Readiness
		7.4	Define Transition Requirements
9.22		Prototyping	3.1
	3.2		Conduct Elicitation Activity
	3.3		Document Elicitation Results
	6.3		Specify and Model Requirements
	6.6		Validate Requirements
2.2.5.2	RACI Matrix	2.2	Conduct Stakeholder Analysis
4.4.5.1	Requirements Documentation	4.4	Prepare Requirements Package
4.4.5.2	Requirements for Vendor Selection	4.4	Prepare Requirements Package
9.23	Requirements Workshops	2.2	Conduct Stakeholder Analysis
		3.1	Prepare for Elicitation
		3.2	Conduct Elicitation Activity
		3.3	Document Elicitation Results
		4.5	Communicate Requirements
9.24	Risk Analysis	2.2	Conduct Stakeholder Analysis
		2.3	Plan Business Analysis Activities
		2.5	Plan Requirements Management Process
		5.5	Define Business Case
		6.1	Prioritize Requirements
		6.4	Define Assumptions and Constraints
		6.6	Validate Requirements
		7.3	Assess Organizational Readiness
9.25	Root Cause Analysis	2.6	Manage Business Analysis Performance
		5.1	Define Business Need
		7.5	Validate Solutions
9.26	Scenarios and Use Cases	2.2	Conduct Stakeholder Analysis
		6.2	Organize Requirements
		6.3	Specify and Model Requirements
		7.2	Allocate Requirements
9.27	Scope Modeling	2.2	Conduct Stakeholder Analysis
		5.4	Define Solution Scope
		6.2	Organize Requirements
9.28	Sequence Diagrams	6.3	Specify and Model Requirements
4.1.5.3	Signoff	4.1	Manage Solution Scope & Requirements
2.2.5.3	Stakeholder Map	2.2	Conduct Stakeholder Analysis
9.29	State Diagrams	6.3	Specify and Model Requirements
9.30	Structured Walkthrough	2.1	Plan Business Analysis Approach

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9.30	Structured Walkthrough	2.4	Plan Business Analysis Communication
		4.5	Communicate Requirements
		6.5	Verify Requirements
		6.6	Validate Requirements
9.31	Survey/Questionnaire	2.2	Conduct Stakeholder Analysis
		2.6	Manage Business Analysis Performance
		3.1	Prepare for Elicitation
		3.2	Conduct Elicitation Activity
		3.3	Document Elicitation Results
		7.3	Assess Organizational Readiness
		7.6	Evaluate Solution Performance
9.32	SWOT Analysis	5.2	Assess Capability Gaps
		5.3	Determine Solution Approach
		5.5	Define Business Case
		7.3	Assess Organizational Readiness
6.1.5.3	Timeboxing/Budgeting	6.1	Prioritize Requirements
9.33	User Stories	2.2	Conduct Stakeholder Analysis
		5.4	Define Solution Scope
		6.2	Organize Requirements
		6.3	Specify and Model Requirements
2.6.5.2	Variance Analysis	2.6	Manage Business Analysis Performance
9.34	Vendor Assessment	5.5	Define Business Case
		7.1	Assess Proposed Solution
6.1.5.4	Voting	6.1	Prioritize Requirements